# MT HOLLY 2022/2023 STUDENT PROGRAM MONDAY-FRIDAY 3PM - 10PM

# Pricing (Students 7 years -12th grade)

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Student Membership Cards	
Additional ski lessons	\$12.50
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Additional snowboard lessons	\$25
Adult Membership Cards	\$25
Student Lift Ticket	\$25
Ski Rental	\$25
Snowboard Rental	\$25
Helmet Rental	\$15
Poles only	\$5.00
Patches	\$3.00

# **Mt Holly Phone Numbers**

248-634-8269 or 248-634-8260

Extension #

Ticket Office 10 Ski School 16 Ski Patrol 18

Café food orders: Brad 13

Ski School: Direct line 248-634-3249 Ski Patrol Direct line 248-634-7856

Fax number: 248-634-0808
Web: www.skimtholly.com
E-mail: admin@skimtholly.com

# **Holiday Rates**

Dec 23, 2022 – Jan 2, 2023 and Martin Luther King Jr. & Presidents Day weekend.
\*\*\*\*NO student tickets or student lessons are offered during holidays\*\*\*\*

Students who show their student club membership card at the ticket window at time of purchase will receive a **\$10 discount** off their lift ticket. There is no discount on rentals. While student lessons are not available during this time other lessons (private, group, exc.) are available through our ski school.

# **Club Members**

Membership cards are only be purchased from a sponsor, through a school club. A club needs to have 20 participating students. Each student needs to purchase a membership card which comes with lesson tickets attached to get them started. Ski cards have 2 lessons, snowboard card has 1 lesson. Even if they have acquired all patches the previous year they need to purchase a card to be a current year member. The card allows them to purchase a student lift ticket for \$25. Membership cards are given out to the sponsors on a consignment basis and students must purchase them from the sponsor. Cards are not sold at the ticket office. Sponsors should end new members joining their club & stop sales on cards the 2<sup>nd</sup> week in February and begin closing out student card accounts with the office. School membership card accounts need to be closed out at the ticket office by March 1, 2022

#### **Adult GROUP ID Card**

The Adult group ID card gives parents the opportunity to ski with their student member as a family at a reduced rate. The \$25 group ID card has 10 \$5 off punches which the cardholder can us on non-club nights at the ticket window.

The real value comes on ski club night when parents get the same rates as the students, \$25 Lift tickets & \$25 Rental. Ski club night is the only time this discount is available to the parents & can only be purchased through the school club sponsor, not at the ticket window. Every adult who buys a ticket from you on club night needs to be purchasing a membership card from you prior to being sold their first ticket. Being a member allows them the school club discount on club night and using their membership card 10 times on non-club nights at the ticket window to receive \$5 off the purchase of a regular price lift ticket.

Please make sure your club members understand this and are aware of what time you start & stop selling tickets on your club night. If the sponsor is not available to sell a parent a ticket it will be **full price** for the parent to purchase it at the ticket window. Parents get very confused by this and end up at the ticket office very upset.

#### **Patch Program**

Our lesson program is a progressive patch grading system. Patches are purchased for each level passed. Each patch must be visible to our ski lift operators to enforce the patch program. . The entire patch set must be visible, not just the highest patch attained. Lessons are 50 minutes and start at 5pm or 6pm. Lesson request can be made by contacting Kurt at our ski school in advance at 248-634-3249. Please inform your students to stand in line at the flag corresponding to the color patch they are trying to earn and have their lesson ticket ready. A patch is not earned on the 1st lesson. If a parent purchases an AA lift ticket and their child has a student ticket that student must stay in the area their patch allows. The ski school, ski patrol and lift operators all police our hills in order to make certain students are on the hills corresponding to their patches.

#### Food

Commercial food/carry out from restaurants is not allowed. We are a licensed food establishment and it is against health department rules to bring outside food into the building. The fireplace area is our designated area for brown bag lunches, never in the lower main Slope Side café. If you would like to order Pizza's for your group, please see Brad in our main Café.

# **SPONSOR PROCEDURES**

#### **Prior to first visit:**

### Meeting Day, time & Area

School clubs meet Monday – Friday 3pm-close. School groups gather in the fireplace room of our Slope Side café (main cafeteria) to distribute all items and collect monies from your group. Our 3rd level Top of the Mountain room is available on Friday nights only. Have extra ticket wires so tickets can be put on promptly. A school sign on your table helps students and parents to identify you. Please inform your group of the times you will be there selling tickets. A late student can use their card at the ticket window after you have checked out, **however a parent cannot get the \$25 ticket at the window, it will be full price.** They are very frustrated when this happens. Please make sure your club members are aware of the time you are available to sell tickets. You should have a **membership roster** including all emergency contact and medical information for all your members on you at all times when your club is here.

**Rental disclaimers**: This is a <u>yearly</u> form that all students who rent equipment must complete and have signed by a parent or guardian. Sponsors should have a disclaimer for every student renting.

Call, fax or email the ticket office prior to your first visit of your order. Include the amount of student lift tickets; ski and snowboard rentals and any Adult membership card All Area tickets you will need. Please try to estimate as close as possible on your ticket count. If you need to add tickets to your order, more are available on club night at the ticket office. Please allow a reasonable amount of time for the office to put your order together. After the 1st visit you will take the next visit's packet with you in advance.

If your club needs to cancel a nightly meeting please give a courtesy call to the ticket office alerting them of this. It's helpful to pass this information on to parents & students looking for your club and to our ski school & other departments.

#### **Day of Visit:**

### Free Ski & Snowboard Corral & Lockers

Please remind all students to <u>never</u> leave their equipment unattended, not even for a second. This is a <u>FREE</u> service! Please use it & check your equipment. Lockers are available for 75 cents. **Mt Holly is not responsible for items left unattended, lost or stolen.** 

Check In: Upon arrival each week check in on the sign in sheet at the ticket office so we know you are here and to pick-up your adult tickets to sell that night. Make sure your departure call times are accurate so our staff can assist with the appropriate announcements. Also, check in with Ski Patrol so they have your contact information in case one of your students has an injury & needs to go to Ski Patrol.

**Check out:** Please close out your weekly invoice with the ticket office by 7pm. Please be organized and bring all unsold items and payment to complete this process and pick-up your next week's packet. If you are a charge account it is still essential to close out your invoice to submit to the school's accounting office for an accurate amount owed.

#### Complimentary compensation

The Main Sponsor will receive a family pass after the club of at least 25 students has had two consecutive ski trips of 25 students and has paid for 25 student cards. Before any complimentary passes are picked up a payment for at least 25 student cards must be paid on your school account. The Co-sponsor will be eligible for a single pass if the club has over 50 students and has made two trips of 50 students and has paid for 50 student cards.

#### Sponsors that don't qualify for a season pass:

Under 25 student members: Sponsor will be given one complimentary lift ticket for each ten student tickets sold.

We appreciate all your efforts in making this program a success. Along with lessons students improve their skills and confidence while having fun on the slopes. Each patch is earned with pride. If you have any questions or concerns, please don't hesitate to call us. Thank you for your contribution to this program. With your help we look forward to another great season!!